

## E-MAIL

J. T. JONES #1242  
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VMail #49634

DISTRIBUTION: DM'S S/R'S W/ASSIGNMENTS  
May 31, 1995

| DM   | T&D  | REP |
|------|------|-----|
| 1224 |      |     |
| 1225 |      |     |
| 1226 |      |     |
| 1229 |      |     |
| 1230 | ✓    | 15  |
| PTC  | SAM  |     |
| ROM  | PA   | SC  |
| RM   | PC   | MC  |
| 1240 | 1242 | SAM |

To: F. E. Cook  
F. J. DeJong

Re: Andy K's Dairy & Deli (4084-00-00)  
Authorized Partners Base Contracts and Components

Dear Managers:

Andy Kerstein, Owner, has approved the following Partners Self Service contracts and enhancements for the stores listed below:

| DIV./ASSG. | ACCOUNT # | PACK CONTRACT<br>PLAN/DESIGNATION | CO-MKTG.<br>PLAN DESIGNATION | COMPONENT<br>PLAN/RATE                      |
|------------|-----------|-----------------------------------|------------------------------|---|
| 1230 / 15  | 626303    | PACK BASE - S/S<br>PLAN FF        | CMFPK RJR                    | SAVINGS DISPLAY<br>PLAN SD PLAN-Z RATE \$40 |
| 1334 / 18  | 507157    | PACK BASE - S/S<br>PLAN FF        | CMFPK RJR                    | ONE SHEET<br>SIGN PLAN-Z RATE \$30          |

Effective date of new contracts is 5/1/95. End all old contracts effective same date.

As information, I placed all pack base displays in both stores. Please enter into S.I.S. as soon as possible.

Sincerely,

*Jim*

J. T. Jones

JTJ/fr

cc: M. A. Young

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